

GEORGE BISCHOF JOINS MERITECH CAPITAL PARTNERS AS MANAGING DIRECTOR

Palo Alto, California, February 29, 2008-- Meritech Capital Partners, a leading late stage venture capital firm, today announced that George Bischof has joined the firm as a Managing Director.

Bischof is an experienced investor who spent the last eight years as a General Partner at Focus Ventures concentrating on investments in enterprise infrastructure, digital media and technology enabled services companies. He led and managed Focus' investments in publicly-held Isilon Systems and the successful acquisitions of EqualLogic, G-Log and Wily Technology. Bischof's most recent exit was EqualLogic's \$1.4 billion sale to Dell this past January. According to Venture Source, this was the largest all-cash M&A exit ever for a venture-backed technology company. *Forbes* recently recognized Bischof's performance by including him in its annual Midas 100 list of the top technology dealmakers.

"George has a great track record as a late stage investor in successful companies," said Paul Madera, Managing Director at Meritech. "We have worked with him over the past several years and value his experience and judgment, as well as his extensive personal network. George will be a strong addition to our investment team."

"George was an important contributor to our successful outcome," said Don Bulens, CEO of EqualLogic. "He helped us make good decisions at critical times. I would be pleased to work with George again in the future."

Prior to joining the venture capital community, Bischof spent nine years as an investment banker at Robertson Stephens, where he led portions of the firm's technology investment banking practice. While at Robertson, Bischof helped more than 60 companies raise over \$4.5 billion in public equity offerings and private placement transactions and he also advised on numerous merger and acquisition assignments. Notable clients of Bischof's at Robertson Stephens included: BEA Systems, Concur Technologies, Genesys Labs, i2 Technologies, JD Edwards, QAD and Siebel Systems.

Bischof holds a B.A. from Stanford University and an M.B.A. from the Kellogg School of Management at Northwestern University.

About Meritech Capital Partners

Meritech Capital Partners is a leading provider of late-stage venture capital to promising private technology companies. With over \$2.2 billion under management, Meritech seeks to lead investments in the portfolio companies of leading early-stage venture capital firms and looks for companies with proven and differentiated technology, rapidly-growing revenue and seasoned management teams. As one of the most active late-stage investors, Meritech provides guidance on the challenging issues facing rapidly growing companies including management incentive plans, IPO market timing and positioning, adviser selection, and post-IPO ownership transition. In recent years, Meritech has been an investor in Danger, Facebook, NetSuite, Riverbed, Salesforce.com and Tele Atlas. Meritech is located in Palo Alto, CA and can be found at www.meritechcapital.com.